2018 ANNUAL REPORT

bridging the gap between poverty and prosperity
OUR MISSION
As a faith based organization, it is the mission of Midwest Food Bank to share the love of Christ by alleviating hunger and malnutrition locally and throughout the world and providing disaster relief, all without discrimination.

OUR VISION
Faithfully continue to help those in need by sharing the blessings.
One of the key strengths of Midwest Food Bank is its volunteers. They are the life-blood of the organization. From leading volunteer groups to driving semi trucks, people generously give of their time and talents to further MFB’s mission. In 2018, 22,754 people gave over 265,000 hours of service – the equivalent of more than 132 full-time paid staff.
When my brothers, Robert and Paul, and I felt led to fight hunger in our community, little did we know where the journey would lead. Beginning in a small shed on our family farm in McLean County, we facilitated the delivery of food donations to 10 local non-profit agencies in Bloomington-Normal, Illinois. When Hurricane Katrina struck the southern United States, disaster relief was added to our mission. Today, Midwest Food Bank provides food to more than 1,700 agencies from 10 locations in Illinois, Arizona, Florida, Georgia, Indiana, Texas, Haiti, and Kenya, Africa.

The amount of food donated has expanded in amazing ways. Manufacturers, distributors, grocers, community food drives and individual donations provide food to be given to agencies.

Some of the highlights of 2018 are:

• January – The first shipment of nearly 250,000 Tender Mercies meals arrives in Haiti.
• March – We began providing off-site Tender Mercies packaging for groups. Larger serving size bags were also developed for ministries who make larger quantities of the meals.
• June – A new MFB location was launched in the Dallas-Fort Worth Metroplex area.

Where will Midwest Food Bank go in the future? God knows. His hand will lead in 2019, just as in the past. MFB plans to acknowledge Him in all our ways, and let Him direct our path.

In His service,
David Kieser
President and CEO, Midwest Food Bank
In 15 years, Midwest Food Bank has grown from a small ministry on a family farm, to eight domestic and two international locations. Additional locations continue to be evaluated based on need and support.
YEARS ENDING DECEMBER 31, 2016, 2017 AND 2018

PUBLIC SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated food, vehicles, equipment and services</td>
<td>$131,017,314</td>
<td>$157,941,268</td>
<td>$231,372,550</td>
</tr>
<tr>
<td>General public contributions and grants</td>
<td>$8,323,444</td>
<td>$7,328,247</td>
<td>$7,486,910</td>
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<tr>
<td>Special events</td>
<td>$495,483</td>
<td>$506,249</td>
<td>$544,998</td>
</tr>
<tr>
<td>Other</td>
<td>$163,887</td>
<td>$923,022</td>
<td>$93,883</td>
</tr>
<tr>
<td>Total public support and revenue</td>
<td>$140,000,128</td>
<td>$166,698,786</td>
<td>$239,498,341</td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>$133,454,568</td>
<td>$158,504,094</td>
<td>$234,609,596</td>
</tr>
<tr>
<td>Management and general</td>
<td>$850,732</td>
<td>$1,126,032</td>
<td>$1,124,941</td>
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<tr>
<td>Fundraising</td>
<td>$296,726</td>
<td>$470,394</td>
<td>$468,369</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$134,602,026</td>
<td>$160,100,520</td>
<td>$236,202,906</td>
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</table>

NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Without donor restrictions</td>
<td>$23,665,555</td>
<td>$29,539,768</td>
<td>$32,229,699</td>
</tr>
<tr>
<td>With donor restrictions</td>
<td>$384,424</td>
<td>$1,043,265</td>
<td>$1,648,769</td>
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<tr>
<td>Total net assets</td>
<td>$24,049,979</td>
<td>$30,583,033</td>
<td>$33,878,468</td>
</tr>
</tbody>
</table>

 Midwest Food Bank’s audited consolidated financial statements for the years ending December 31, 2016 and 2017 are available at midwestfoodbank.org or upon request. The Midwest Food Bank audited statements for 2018 will be finalized and available May 30, 2019.

CHARITY NAVIGATOR

is America’s premier independent charity evaluator. Charity Navigator has awarded four out of a possible four stars to Midwest Food Bank the last seven years.
2018 YEAR IN REVIEW

Here is a brief look at the happenings at each MFB location.

**ILLINOIS - NORMAL** [EST. 2003 • SERVING 377 AGENCIES]
- Added a bulk and a special distribution date to the monthly schedule to accommodate more agencies
- Added a freezer to the Fairfield, IL remote distribution warehouse to increase the types and amount of food distributed

**ILLINOIS - PEORIA** [EST. 2007 • SERVING 308 AGENCIES]
- Capital campaign successful enough to complete construction on the first phase: creation of staff offices and a community room
- Added fresh produce distribution in second half of 2018

**INDIANA** [EST. 2008 • SERVING 322 AGENCIES]
- Expanded Indy Food Drop program to include entire state of Indiana
- Held the first Kind Harvest, a signature awareness and fund-raising event in downtown Indianapolis
- Donations and grants allowed the renovation of the kitchen space

**GEORGIA** [EST. 2011 • SERVING 317 AGENCIES]
- Honored as the Fayette Chamber of Commerce 2018 Nonprofit Award of Excellence
- Doubled the amount of food distributed each month at our Satellite operation in Eastern Tennessee

**ILLINOIS - MORTON** [EST. 2012 • 1.5 MILLION TM MEALS PACKAGED]
- Expanded Tender Mercies packing events to remote locations
- Became a remote distribution site for MFB Peoria in addition to Bloomington-Normal
FLORIDA [EST. 2014 • SERVING 101 AGENCIES]
- Doubled distribution to four days per month in 2018
- Began twice monthly mobile distributions off-site

EAST AFRICA [EST. 2014 • SERVING 23 AGENCIES]
- Tender Mercies® given East Africa Content Certification
- Multiple distributions of Tender Mercies® to aid drought-stricken areas
- Registered as a NGO in Tanzania under the name Lishe Plus (Swahili for “Nutrition Plus”)

ARIZONA [EST. 2016 • SERVING 273 AGENCIES]
- Began a sattelite distribution in Tucson, AZ
- Provided disaster relief for victims of a monsoon in the Phoenix area and victims of California wildfires

HAITI [EST. 2017 • 100 TONS SHIPPED TO HAITI IN 2018]
- First shipment of Tender mercies arrived in Port au Prince in January 2018
- Five sea containers/100 tons of food shipped to Haiti

TEXAS [EST. 2018 • SERVING 32 AGENCIES]
- Location announced June 2018
- Began distributing food from donated warehouse space
Midwest Food Bank is engaged in alleviating hunger and poverty throughout the world. Put simply, we gather food donations and distribute them to non-profit organizations and disaster sites. Midwest Food Bank currently distributes over $19.6 million worth of food to over 1,700 non-profit organizations each month.

Thanks to the generosity of our donors, the valuable work of our volunteers and, most importantly, the blessings of God, Midwest Food Bank now shares the blessings worldwide. Nearly $235 million worth of food was distributed in 2018.
DISASTER RELIEF

In 2005, Midwest Food Bank saw first-hand that we had the ability to deliver hope and help to the victims of Hurricane Katrina. In the wake of Katrina, MFB added disaster relief to our endeavors. As a Salvation Army first responder, we can have family food boxes on the road to a disaster site within 24 hours of a request. Each food box has enough food to feed a family of 4 for 4 to 5 days. Volunteers pack the boxes, load them on semis and drive them to affected areas.

MIDWEST FOOD BANK DELIVERED MORE THAN 55 SEMI LOADS OF DISASTER RELIEF IN 2018
By combining dry foods, Midwest Food Bank created Tender Mercies®, a nutritious bagged meal of rice, beans, textured vegetable protein and chicken-flavored seasoning. All that is needed is boiling water and a family can have a delicious meal.

While Tender Mercies is an important part of fighting food and nutrition insecurity in the United States, it is a mainstay of our international efforts. In East Africa and Haiti, it is distributed to schools and orphanages to help young children learn, by providing nutrition in their diets.

6.5 MILLION TENDER MERCIES® MEALS DISTRIBUTED IN 2018
HOW YOU CAN HELP

SHARE

>40% of the food supply in the United States is wasted

1. Become a food partner
2. Start a food drive
3. Spread the word

DONATE

99¢ of every dollar donated feeds hungry people

Go to MidwestFoodBank.org and click on “Donate”

VOLUNTEER

You make it happen!

Contact your local MFB to learn about their volunteer opportunities
NATIONAL BOARD MEMBERS

David Kieser, President
Raised in Central Illinois, David Kieser, has been the President of Bloomingdale Farms for over 30 years. He is active in his church, having served as trustee, junior high and high school Bible class teacher. Kieser founded Midwest Food Bank in 2003 distributing donated food from the family farm with his brothers. He is currently the President and Chief Executive Officer of MFB.
Married to Wilma for 43 years, Kieser has six children and 24 grandchildren.

Bill Leman, Vice-President
Shortly after graduating from Illinois State University with a Bachelor’s Degree in Accounting, Bill Leman started a Real Estate Management Company with which he has been involved for approximately 40 years. Leman serves on the Board of Directors for Morton Community Bank. He is active in his church, serving as a Trustee and past Sunday school teacher and has served on boards of several organizations affiliated with his church.
Bill and his wife Jeanne reside in Roanoke, IL. They have three married children and nine grandchildren.

Dave Hodel, Secretary/Treasurer
Serving on the Midwest Food Bank board since 2005, Dave Hodel is a graduate of Illinois State University with a degree in Business Administration. He has also served on the BroMenn Foundation Board. Active in his church, Hodel has served on the board of trustees, as Sunday school teacher, superintendent and worship leader.
Hodel and his wife, Maxine, live in Bloomington, IL. He has three grown children and nine grand-children.

Ralph Endress
Ralph Endress has owned and operated Young America Realty Inc., for more than 40 years. He has a degree in Agriculture from the University of Illinois and served three years in the US Army. Other boards he has served on include Home Sweet Home Ministries and BroMenn Foundation, and the board of trustees for his church.
Endress likes to see the lives of Midwest Food Bank volunteers changed and empowered by serving those in need. He has two grown children, four grandchildren, and lives in Hudson, IL, with his wife, Elsa.
Jim Gapinski
Jim and Rose Gapinski live in Westfield, IN and own and operate Heartland Growers in central Indiana. They were part of the original five couples involved in bringing Midwest Food Bank to Indianapolis. Jim and Rose are very active in their community, their local church and overseas missions, most specifically in Liberia, West Africa and Haiti. Jim and Rose have nine children, and six grandchildren.

Ann Kafer
Ann Hastings Kafer is an honors graduate of the University of Illinois with a bachelor’s degree in agricultural communications. Ann is also a 2007 high honors graduate of Lincoln Christian Seminary with a master’s of arts degree in the Bible. Ann is Vice President of Human Resources and Strategy Officer at GROWMARK, Inc. She currently serves on the board of directors for ACDI/VOCA, and the education committee for the National Council of Farmer Cooperatives. Ann is active in her church and as a speaker and author. She serves on the board of directors for the Christian Activity Center in East St. Louis, Ill. Ann and her husband Brad live in Bloomington, IL, and are parents of two sons, Ben and Will.

Dennis Mott
During a 34-year Caterpillar career, Dennis Mott lived in Decatur, IL, and Wolverhampton England. He was Business Analysis Manager at Caterpillar, and specialized in business strategy and product sourcing. Dennis feels privileged to be part of the MFB team that travels to Kenya and East Africa 3 to 4 times per year, working with Kenyan employees to provide nutritious school lunches to children attending Christian schools in Nairobi’s poorest slums. Dennis lives in Morton, IL, with his wife, Beth, and has three married daughters.

Trent Scholl
Trent Scholl has a degree in Business/Finance from Monmouth College and is an Agency Principal at Ledgestone Insurance Group in East Peoria, Illinois. Active in his church and community, Scholl has served on Midwest Food Bank committees for the last 9 years. He lives in Peoria, IL, with his wife, Kary, and their five children.

Eric Sheldahl
Born and raised in Des Moines, IA, Eric Sheldahl is a resident of Chandler, AZ. He is retired from a career in commercial and residential real estate. Previously, Sheldahl was on the board of directors of Teen Challenge of the Midlands (NE & IA), and he is currently on the board of Young Life Arizona. He is an airplane and helicopter pilot. Sheldahl and his wife, Mary, have five children. They feel that their involvement with Midwest Food Bank helps them in their quest to follow the commands of Jesus.