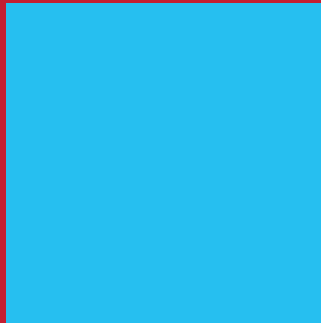


2019 ANNUAL REPORT



Midwest
FOOD BANK

bridging the gap between **poverty** and **prosperity**

FOLLOWING HIS LEAD

A message from Co-Founder,
President and CEO David Kieser



**REJOICE
ALWAYS,
PRAY
CONTINUALLY,
GIVE
THANKS:**
IN ALL CIRCUMSTANCES;
**FOR THIS IS
GOD'S WILL
FOR YOU IN
CHRIST
JESUS.**

I THESSALONIANS 5:16-18

It's a blessing to look back at 2019 and see the Lord's hand in the growth of Midwest Food Bank. That growth is not only in numbers (donated food, people served), but in improving operations and structure. In all things, the glory belongs to God, as we continue to realize that humility equals success.

Midwest Food Bank has always endeavored to honor God in our practices. In 2019, we stepped back to review the values that drive our operations. Based on the fruit of the Spirit (Gal. 5:25), MFB formalized five values by which we strive to serve. These are listed and explained on page 4.

We continue to focus on procuring and distributing nutrient-dense food. This includes protein, dairy and fresh produce. MFB now measures the nutritional content of donated and distributed food. More than 20% of the food we distribute is produce and dairy.

For many years, Midwest Food Bank has held food distributions in remote locations. It is an excellent way to expand our reach while keeping expenses low. Dedicated volunteers using donated warehouse space have been able to reach areas farther away from our current divisions. We are thankful to have started a new remote distribution in West Virginia.

I have been blessed to travel to a number of MFB locations in 2019. It's humbling to see so many employees, volunteers, and partner agencies serving those in need through Midwest Food Bank.

Moving forward, we will stay focused on the leading of the Lord. It is our desire to honor Him in all we do.

In His service,
David Kieser
President and CEO, Midwest Food Bank



4 MILLION
PEOPLE SERVED IN 2019

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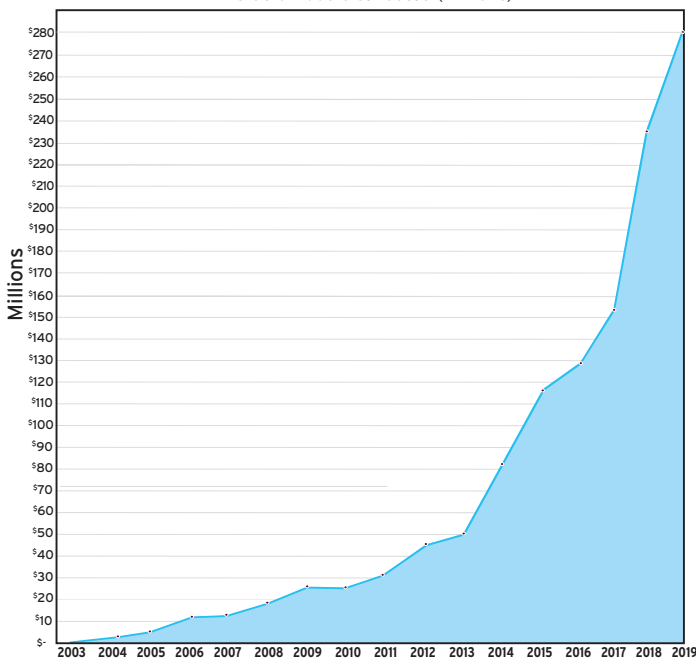
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Midwest Food Bank Growth
Value of food distributed (millions)



midwestfoodbank.org



OUR MISSION

As a faith based organization, it is the mission of Midwest Food Bank to share the love of Christ by alleviating hunger and malnutrition locally and throughout the world and providing disaster relief, all without discrimination.

OUR VALUES

Midwest Food Bank's values are built on the Biblical base of the 'fruit of the spirit' - Love, Joy, Peace, Patience, Kindness, Goodness, Faithfulness, Gentleness, Self-control. Our values give us a roadmap to "Sharing the Blessings."



SERVING THOSE IN NEED

We recognize and adapt to our agencies (food pantries, schools, soup kitchens, shelters) needs, providing them resources to help them best solve food insecurity for individuals and families.



EMPOWERING VOLUNTEERS

Our volunteers find purpose in their efforts shared with MFB. Opportunities are made available for any age and array of abilities. The countless hours and expertise of our volunteers is a unique and blessed differentiator.



EMBRACING OUR COMMUNITIES

We warmly welcome community members and partners, engage with them to serve those in need, and sincerely appreciate the joint partnerships we have.



WORKING WITH INTEGRITY

Our communications and actions are always done with honesty and transparency.



EXECUTING THROUGH TEAMWORK

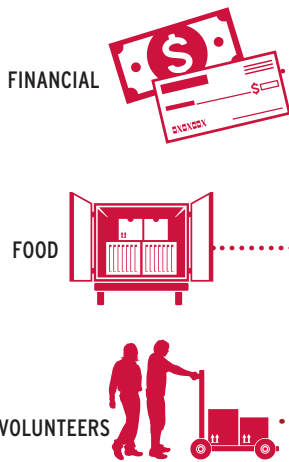
We work across all our divisions and within our locations. We place a high priority on collaboration, leveraging best practices for continuous improvement of an already efficient organization.

OUR VISION

Provide industry-leading food relief to those in need while feeding them spiritually.

OUR MIDWEST FOOD BANK MODEL

Donations

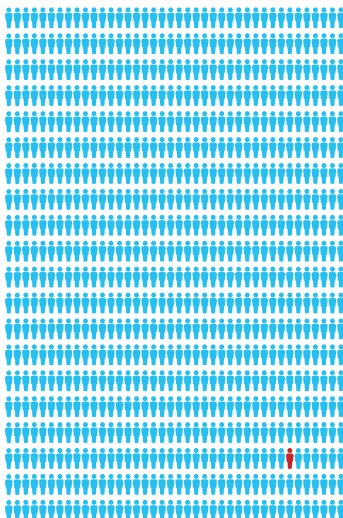


MFB Programs



One of the key strengths of Midwest Food Bank is its volunteers. They are the lifeblood of the organization. From leading volunteer groups to driving semi trucks, people generously give of their time and talents to further MFB's mission. In 2019, 32,018 people gave over 309,000 hours of service - the equivalent of more than 154 full-time staff.

THERE ARE 800 VOLUNTEERS FOR EVERY 1 PAID MFB STAFF MEMBER



32,018
VOLUNTEERS
IN 2019

FINANCIALS

YEARS ENDING DECEMBER 31, 2017, 2018 AND 2019

PUBLIC SUPPORT AND REVENUE	2017	2018	2019
Donated food, vehicles, equipment and services	\$157,941,268	\$229,928,875	\$269,927,801
General public contributions and grants	\$7,328,247	\$7,436,910	\$7,664,903
Special events	\$506,249	\$788,242	\$849,217
Other	\$923,022	\$94,829	\$807,891
Total public support and revenue	\$166,698,786	\$238,248,856	\$279,249,812

EXPENSES

Program services	\$158,504,094	\$232,260,156	\$279,512,684
Management and general	\$1,126,032	\$1,123,151	\$1,007,769
Fundraising	\$470,394	\$776,111	\$858,654
<1% Management and General	1.0%	0.81%	0.36%
Total Expenses	\$160,100,520	\$234,159,418	\$281,379,107

NET ASSETS

Food Inventory	\$15,221,897	\$19,606,336	\$16,702,031
Cash, buildings (net of debt), equipment, other	\$15,361,136	\$15,066,135	\$15,839,659
Total net assets	\$30,583,033	\$34,672,471	\$32,541,688
Without donor restrictions	\$29,539,768	\$33,071,798	\$31,323,508

Midwest Food Bank's audited consolidated financial statements for the years ending December 31, 2017 and 2018 are available at midwestfoodbank.org or upon request. The Midwest Food Bank audited statements for 2019 will be finalized and available May 30, 2020.



Midwest Food Bank multiplies and stewards donations is through the blessings of volunteer hours and donated food.

5% OF MFB DONATIONS COME FROM SHARE PARTNERS

Week by week, month by month, Midwest Food Bank is sharing the blessings with those in need. With this same recurring cadence, MFB Share Partners make faithful financial contributions that bring our mission to life. Share Partners are generous donors who are giving funds on a regularly scheduled basis.

For people who wish to make a continual, positive impact, Share Partners makes it easy. Each week, month, or quarter, donors can make an automatic donation directly from a checking account, a debit or credit card.

RECURRING GIVING WITH CONVENIENCE

- **Easy enrollment**
- **Donor selects timing**
Select weekly, monthly, or quarterly
- **Donor directs giving**
Choose to support a specific MFB location

To become a Share Partner, please go to midwestfoodbank.org/sharepartner

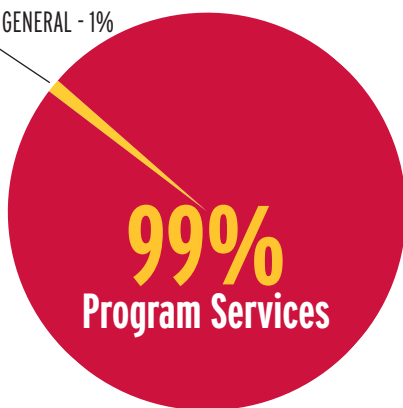


Midwest
FOOD BANK
SHARE PARTNERS

Honor the Lord with your wealth, with the first fruits of all your crops Proverbs 3:9

2019 MFB EXPENSES

MANAGEMENT & GENERAL - 1%



**EVERY DOLLAR
DONATED BECOMES
MORE THAN
\$30 WORTH
OF FOOD
DISTRIBUTED TO
THOSE IN NEED**

Charity Navigator, America's premier independent charity evaluator, has awarded four out of a possible four stars to Midwest Food Bank the last eight years. Only 4% of non-profits have achieved at least 8 consecutive years of 4 Star ratings.

Business.org published a list of "The Best Charities for Your Money in Every State." Midwest Food Bank was selected as the best charity in Illinois.

The Forbes 21st annual list of top 100 charities is based on donations received. For 2019, Midwest Food Bank moved up to number 67. The charities on the list are rated for "Charitable Commitment," based on how much of a charity's total expense went to the purpose. Midwest Food Bank's rating is 99 out of 100.



MIDWEST FOOD BANK REACH

In 17 years, Midwest Food Bank has grown from a small ministry on a family farm, to eight domestic and two international locations. Additional locations continue to be evaluated based on need and support.

ILLINOIS - NORMAL

[EST. 2003 • SERVING 473 AGENCIES]

ILLINOIS - PEORIA

[EST. 2007 • SERVING 322 AGENCIES]

INDIANA

[EST. 2008 • SERVING 306 AGENCIES]

GEORGIA

[EST. 2011 • SERVING 311 AGENCIES]

ILLINOIS - MORTON

[EST. 2012 • 1.5 MILLION TM MEALS PACKAGED]

FLORIDA

[EST. 2014 • SERVING 150 AGENCIES]

EAST AFRICA

[EST. 2014 • SERVING 40 AGENCIES]

ARIZONA

[EST. 2016 • SERVING 324 AGENCIES]

HAITI

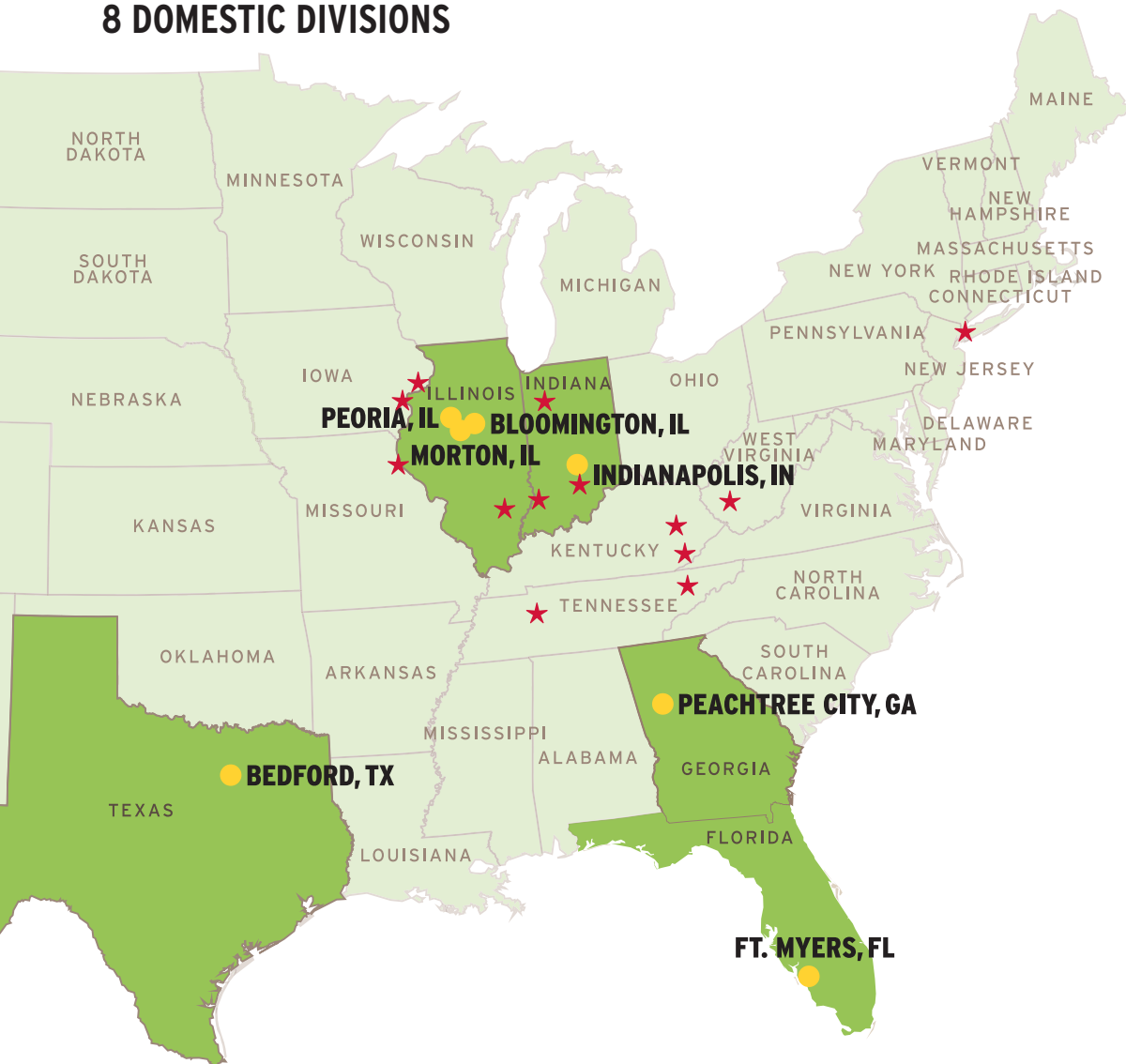
[EST. 2017 • 100 TONS SHIPPED TO HAITI IN 2019]

TEXAS

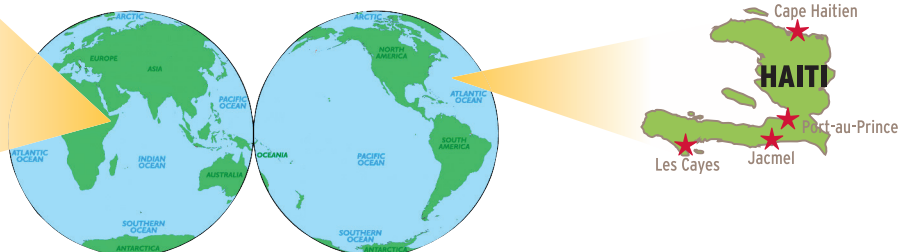
[EST. 2018 • SERVING 42 AGENCIES]



MIDWEST FOOD BANK
8 DOMESTIC DIVISIONS



MIDWEST FOOD BANK 2 INTERNATIONAL LOCATIONS



MFB PROGRAMS

FOOD PANTRIES

Midwest Food Bank is engaged in alleviating hunger and poverty throughout the world. Put simply, we gather food donations and distribute them to non-profit organizations and disaster sites, free of charge. Midwest Food Bank currently distributes over \$23 million worth of food to over 2,000 non-profit organizations each month.

Thanks to the generosity of our donors, the valuable work of our volunteers and, most importantly, the blessings of God, Midwest Food Bank now shares the blessings worldwide. Nearly \$280 million worth of food was distributed in 2019.



**NEARLY
20% OF FOOD
DISTRIBUTED
IS PRODUCE
AND PROTEIN.**

**MIDWEST FOOD BANK
DELIVERED MORE THAN 30 SEMI LOADS OF
DISASTER RELIEF
IN 2019**



DISASTER RELIEF

In 2005, Hurricane Katrina compelled MFB to add disaster relief to our endeavors. As a Salvation Army first responder, we can have family food boxes on the road to a disaster site within 24 hours of a request. Each food box has enough food to feed a family of 4 for 4 to 5 days. Volunteers pack the boxes, load them on semis and drive them to affected areas.

Hurricane Dorian made landfall in The Bahamas early in September, bringing catastrophic destruction. In addition to the domestic loads of Disaster Relief sent in 2019, MFB collaborated to get relief to The Bahamas.

TENDER MERCIES

By combining dry foods, Midwest Food Bank created Tender Mercies®, a nutritious bagged meal of rice, beans, soy protein and chicken-flavored seasoning. All that is needed is boiling water and a family can have a delicious meal.



While Tender Mercies is an important part of fighting food and nutrition insecurity in the United States, it is a mainstay of our international efforts. In East Africa and Haiti, it is distributed to schools and orphanages to help young children learn, by providing nutrition in their diets.

6.8 MILLION TENDER MERCIES® MEALS WERE DISTRIBUTED IN 2019.

2019 saw an increase in Tender Mercies packing events and MFB divisions and off-site locations. Churches, schools, families or corporate groups come



together to assemble Tender Mercies meal packets. These events are a great way to educate groups on food insecurity while offering an opportunity to make a difference.



HOPE PACKS

Hope Packs, Midwest Food Bank's student feeding program, provides food-insecure children with supplemental weekend food. Every Friday throughout the school year, qualifying children receive a pack of shelf-stable food. This helps to ensure that children arrive at school on Monday morning ready to learn.

While Hope Packs contain other items, each one contains five core items. These are: an individual warm meal (mac and cheese, ravioli), a breakfast meal, fruit, a granola bar, and a snack (fruit snacks, cookie).

Although the Hope Packs Program has been in place for many years across multiple MFB divisions, the program was given new branding in 2019. This included branding-consistent structure, and sponsorship.

**MORE THAN
9,000
CHILDREN ARE RECEIVING HOPE PACKS
THROUGHOUT THE 2019-2020 SCHOOL YEAR.**

FOOD INSECURITY

**11.1 PERCENT
(14.3 MILLION)
HOUSEHOLDS IN THE
UNITED STATES ARE
FOOD INSECURE HOMES.**

NOUN

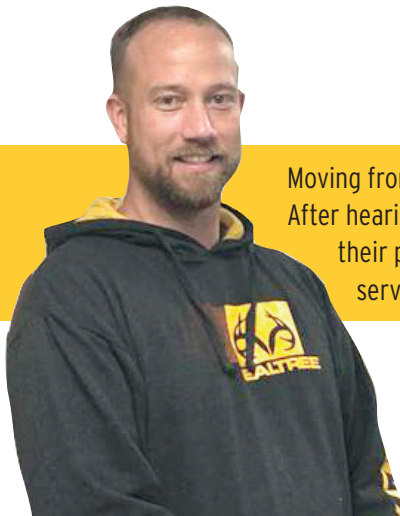
the state of being without reliable access to a sufficient quantity of affordable, nutritious food

Domestic (USDA)

11.1 percent (14.3 million households) of US households are food insecure. Food-insecure households have difficulty at some time during the year providing enough food for all their members due to a lack of resources.

Global (UN)

26.4 percent (2 billion) of people in the world are moderately or severely food insecure. The number of children in the world under age five that are affected by stunting (low height-for-age) is 148.9 million (21.9%).



Moving from prescription drugs to crack cocaine, **Nate** became an addict at age 16. After hearing of the Saul to Paul ministry from an acquaintance, Nate went through their program and is now a new creature in Christ. Saul to Paul ministry is served by Midwest Food Bank Indiana.

Eunice was tiny and malnourished when she was rescued from the streets of Nairobi at 2 years old. She is now thriving at Glory Christian Education Centre, which receives Tender Mercies from Kapu Africa (Midwest Food Bank East Africa).



Charlie, 88 is living on a limited income. Once he pays his bills there is not enough left over for food. Recently, Charlie received hamburgers, canned goods, fresh cucumbers, bread, cereal, and some snacks from First Community, a partner agency of Midwest Food Bank Florida.

PARTNER AGENCIES



Midwest Food Bank partner agencies agree to give the food received from MFB free of charge. Types of agencies include:

- Food pantries
- Soup kitchens
- Homeless shelters
- Residential programs
- Children feeding programs

Where our food comes from

We receive donated food from all over the country - food produced in excess, new flavors that didn't sell, incorrect labeling, and more. Donated food comes from various sources:

- Grocery stores
- Food manufactures
- Food distribution centers
- Private food drives



NATIONAL BOARD MEMBERS

David Kieser, President

David founded MFB in 2003 with his brothers. He serves as CEO, Board President and is very active in speaking and promotional aspects.

Bill Leman, Vice-President

Bill is owner and CEO of Leman Property Management. He serves on the GA Division Board in addition to CPA oversight on the National Board.

Dave Hodel, Secretary/Treasurer

Dave is a partner in Darnall Concrete. He serves on the Bloomington-Normal Division Board and also provides leadership support for the Florida Division.

Ralph Endress

As retired owner and CEO of Young America Realty Inc., Ralph brings a passion for food nutrition with particular support for MFB International Divisions.

Jim Gapinski

Jim is owner and CEO of Heartland Growers. He also serves on the Indiana Division Board and brings key non-profit organization contacts for Haiti.

Ann Kafer

Ann is the Vice-President of Human Resources and Strategy at Growmark, Inc. She brings a wealth of mission and strategy experience to the board.

Dennis Mott

Dennis is retired Business Manager from Caterpillar, Inc. He is also the Board President for Africa Division traveling numerous times a year to Kenya to provide leadership and direction in country.

Trent Scholl

Trent is a principal partner at LedgeStone & Associates, LLC. He also was on the founding front and serves as the Morton Division Board President.

Eric Sheldahl

Eric is a commercial and residential real estate entrepreneur. Eric helped start and develop the Arizona MFB and serves as Arizona Division Board President.

CENTRAL TEAM

Eric Hodel

COO/CFO

Dana Williamsen

Accounting Director

Jada Hoerr

Development Director

DIVISIONAL LEADERSHIP

ARIZONA

Merilee Baptiste, Executive Director
Eric Sheldahl, Divisional Board President*

FLORIDA

Karl Steidinger, Executive Director
Stanley Sinn, Divisional Board President

GEORGIA

Will Garner, Executive Director
Jim Roy, Divisional Board President

ILLINOIS - BLOOMINGTON-NORMAL

Tara Ingham, Executive Director
Chris Stoffer, Divisional Board President

ILLINOIS - MORTON

Lisa Martin, Executive Director
Trent Scholl, Divisional Board President*

ILLINOIS - PEORIA

Monica Scheuer, Executive Director
Ann Sterr, Divisional Board President

INDIANA

John Whitaker, Executive Director
James Gapinski, Divisional Board President*

TEXAS

Rich Stoller, Divisional Board President

EAST AFRICA

Christine Mutsoli, Executive Director
Denny Mott, Divisional Board President*

HAITI

Jerry Koehl, Divisional Board President

* Denotes National Board member

Looking for
ways to help?

GIVE US A



High Five!

1 PRAY for Midwest Food Bank

It is our hope to show Christ's love in our actions.

2 VOLUNTEER

Bring your gifts and talents to further MFB's mission.
Consider becoming a lead volunteer, facilitating groups.

3 FOLLOW us on social media

Tag us in your Facebook and Instagram posts.
Check our blog and newsletter for updates.

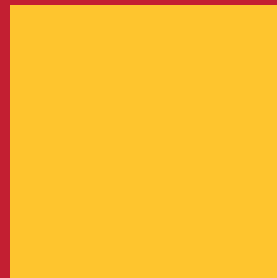
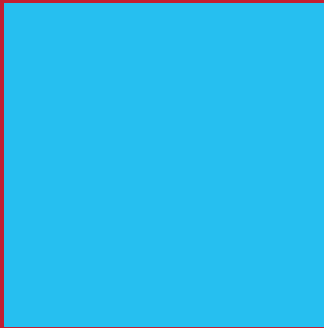
4 CONNECT your friends and family to MFB

Your church or civic group would enjoy a
volunteer service project.

5 GIVE

We strive to be good stewards of funds entrusted to us.
Consider a monthly gift as a SHARE PARTNER.

midwestfoodbank.org



MidwestFoodBank.org

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