

Annual Impact Report

Together we are
building a world
less hungry.



Our mission is to **share the love of Christ** by alleviating hunger and malnutrition and providing disaster relief.

2025

"For I was hungry and you gave me something to eat,
I was thirsty and you gave me something to drink,
I was a stranger and you invited me in...
Whatever you did for one of the least of these
brothers and sisters of mine, you did for me."

- Matthew 25:35-40 (NIV)

A Letter From the Founder

When my brothers and I started Midwest Food Bank in 2003, we had no idea how far God would take this work. What began small has grown far beyond us. Today, across the United States and in places like Kenya and Haiti, we continue to see God provide exactly what is needed. None of this happens without people who choose to give and serve. I am thankful for our employees, volunteers, food and financial donors, nonprofit partners, and those who pray faithfully for this ministry. Each of you plays a part in helping families receive food, hope, and the love of Christ. Thank you for continuing to share the blessings God has given you.



DAVID KIESER
/ President

Year in Review: A Message From the CEO

In 2025, Midwest Food Bank distributed \$548M in food and resources to people in need. These results reflect the strength of our leadership team, including employees and volunteers. In 2025, we welcomed tremendous new talent, and when combined with our existing leadership, we saw strength in execution and continued momentum. Together, we advanced our 2030 vision while staying focused on the day-to-day work of serving families, responding to disasters, and expanding access through remote distributions. We continue to seek wise counsel, pray for guidance, and lead with humility as we work to serve more people with care.



ERIC HODEL
/ CEO

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Executive Summary

Growing Impact

Midwest Food Bank is a faith-based nonprofit founded in 2003 in Illinois that provides food at no cost to nonprofit agencies. What began as a local effort on a family farm has grown to serve communities through multiple U.S. and international locations. Since its origin, Midwest Food Bank has distributed food and relief supplies valued at more than \$4.5 billion to help meet basic needs, including disaster response efforts that support communities during emergencies. Powered by thousands of dedicated volunteers, Midwest Food Bank operates with exceptional efficiency, as more than 99 cents of every dollar go directly to hunger relief and disaster relief programs. The organization is committed to serving all people with compassion and care, without discrimination.

Company Mission

Our mission is to share the love of Christ by alleviating hunger and malnutrition and providing disaster relief.

Company Vision

Our vision is to serve those in need with excellence; providing physical and spiritual nourishment.

Company Values



COMMUNITIES
embracing everyone



INTEGRITY
honesty and transparency



SAFETY
in everything we do



SERVICE
sharing God's blessings



TEAMWORK
we not I



VOLUNTEERS
empowered to lead and serve

Program Efficiency

>99%

Stewardship

Impact

\$548M

Free Food & Resources Distributed

Tangible

2M+

People Served

Distribution Partners

2,400+

Nonprofit Agencies

Distribution Reach

29+

29 States, 6 International Countries

Quick Overview

Strategy: advanced our 2030 plan with major safety improvements and key talent hires and training.

Expansion: set long-term facility growth in motion at Indiana and Morton locations.

Disaster relief: responded to multiple disasters this year, delivering emergency food & supplies where needed most.

Reach: supported a growing number of partners across 29 states, and internationally for disaster relief.



Strategy

Recognizing we operate in a resource-limited environment; leadership is committed to prioritizing, nurturing and balancing our resources.

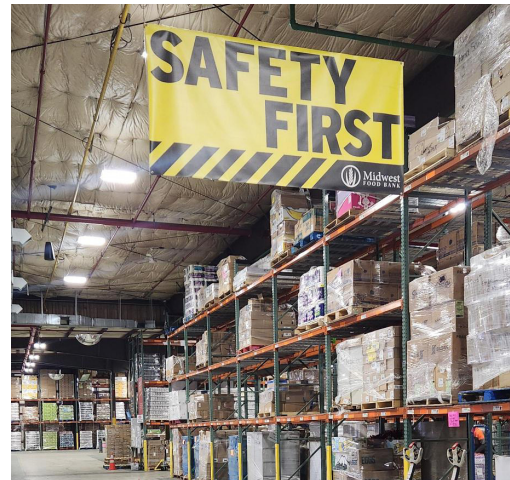
2030 STRATEGIC STRETCH GOALS

Safety

In 2025, MFB recognized the safety achievements of key volunteers with a Driver's Awards program. In addition, Caterpillar Inc's Safety Services donated consulting services to develop a safety playbook.

People

Through meaningful selection, intentional onboarding, and continued leadership development, MFB staff members provide outstanding leadership for our volunteers and partner agencies.



Disaster Relief

New food and product suppliers were visited and onboarded for rapid response during times of disaster. And the reach of MFB Disaster Relief spanned from California wildfires, Alaska flooding, Jamaica hurricanes, and South Sudan drought.

Tender Mercies / Nutridense

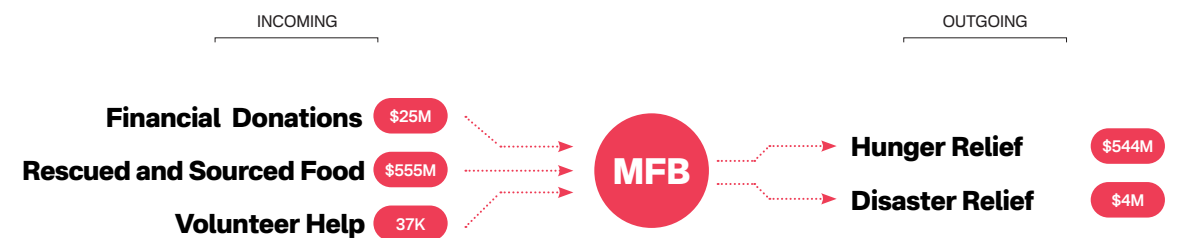
In 2025 the Nutridense product came online for production in Kenya as a commercially available product. Revenue generated through Nutridense sales supports the distribution of Tender Mercies. MFB continues increasing Tender Mercies donations to nonprofit partners by expanding Nutridense sales.

Expansion

MFB strengthened remote distributions in Alabama, South Dakota and Tennessee. Agencies in these locations have easy access to a variety of food at no cost, equipping them to serve their communities.



REVENUE CONVERSION MODEL





Leadership Team

“As iron sharpens iron, so one person sharpens another.”
- Proverbs 27:17



EXECUTIVE LEADERSHIP TEAM

Eric Hodel
Chief Executive Officer (CEO)

Lisa Sollberger
Chief Financial Officer (CFO)

Jada Hoerr
Chief Resource Officer (CRO)

Patrick Burke
Chief Operating Officer (COO)

We are supported by a dedicated community of leaders, employees, and volunteers who carry the mission forward each day. More than 150 volunteer National and Advisory Board members provide guidance and oversight, helping ensure the mission remains focused and well directed. Alongside them, 62 full-time employees support daily operations across the organization, while 750 core volunteers give their time and skills to serve consistently at the heart of our work. Together, this shared commitment strengthens how Midwest Food Bank serves communities with care, reliability, and purpose.

NATIONAL BOARD MEMBERS

DAVID KIESER, PRESIDENT
Founded MFB in 2003

BILL LEMAN, VICE PRESIDENT
Owner and retired CEO of Leman Property Management

ANN KAHER, SECRETARY/ TREASURER
Retired Senior VP for GROWMARK

AARON KLOPFENSTEIN
Senior Partner at Blue Trust

ARTHUR NEAL
President and CEO of ANspired Consulting

BRANDON LIPPS
Principal of Caprock Strategies and former Deputy Undersecretary for Food, Nutrition, and Consumer Services, USDA

JIM GAPINSKI
Owner and President of Heartland Growers

KELLIE BRAY
Founder of KBray Consulting and Director of Partnerships for Global Farmer Network

MATT KEES
Vice President of Caterpillar, Inc.

TRENT SCHOLL
Partner, ELIM Risk Advisors

DIVISIONAL LEADERSHIP TEAM

ARIZONA
Merilee Baptiste, Executive Director
Bryan Armstrong, Divisional Board President

FLORIDA
Dennis Hall Jr., Executive Director
Sal Cucinella, Divisional Board President

GEORGIA
Pat Burke, Executive Director
Kim Schnoes, Divisional Board President

ILLINOIS - NORMAL
Mike Swartz, Executive Director
Nicki Green, Divisional Board President

ILLINOIS - MORTON
John Cirilli, Executive Director
Mike Stratton, Divisional Board President

ILLINOIS - PEORIA
Christa Staley, Executive Director
Dave Templin, Divisional Board President

INDIANA
Diara Nicholson, Executive Director
Jim Gapinski, Divisional Board President

NEW ENGLAND
Corey Barrette, Executive Director
Brent Walder, Divisional Board President

PENNSYLVANIA
Sarah Brennan, Executive Director
Aleta Serrano, Divisional Board President

TEXAS
Sam Thompson, Executive Director
Dallas Addison, Divisional Board President

EAST AFRICA
Christine Mutsoli, Executive Director
Joe Koch, Divisional Board President

HAITI
Jerry Koehl, Divisional Board President



Financial Report

By maintaining a modest overhead, we do our best to ensure every dollar has the greatest possible impact. Our commitment to transparency ensures that every contribution, whether time, talent, or treasure, makes a real and measurable impact in the communities we serve.

>99%

Efficiency

We focus on maximizing the impact by spending less than 1 cent of every dollar on administration.

"We aim at what is honorable not only in the Lord's sight but also in the sight of man."

2 Corinthians 8:21

\$548M

Food and Resources Distributed

Food and resources are distributed to nonprofit partners for free.

\$1 → \$30

Stretching Every Dollar

Donated food and volunteer efforts, every dollar donated is multiplied to provide \$30 in food and resources.



Midwest Food Bank was recently recognized by the Evangelical Council for Financial Accountability. This distinction reassures donors and partners that contributions are managed with transparency and integrity.

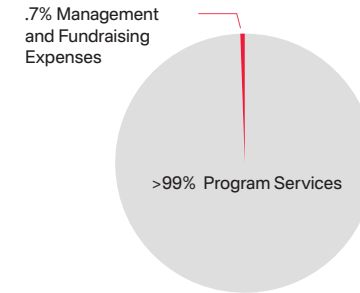


Charity Navigator, a premier independent charity evaluator, has awarded full four stars to Midwest Food Bank since 2011.



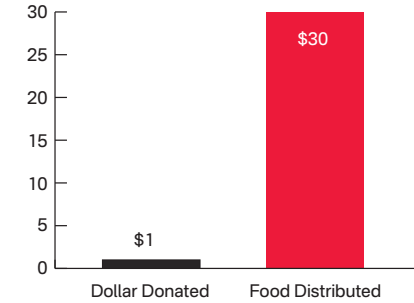
Midwest Food Bank has received the Guidestar Gold Seal of Transparency. This recognition underscores its commitment to accountability and excellence in nonprofit management.

Efficient Operations



Operational Efficiency

Midwest Food Bank maintained a low percentage of expenses allocated to management and fundraising, highlighting its operational efficiency.



Program Services

Midwest Food Bank multiplies donor dollars to provide \$30 for every dollar donated. This is possible because of donated food and volunteer services.

Financial Summary

Revenue Source	2023	2024	2025
Donated food, vehicles, equipment, and services	\$486,500,000	\$527,600,000	\$555,600,000
General public contributions and grants	\$17,900,000	\$27,500,000	\$22,200,000
Special Events	\$1,600,000	\$1,600,000	\$1,700,000
Miscellaneous income	\$1,200,000	\$1,100,000	\$1,500,000
Total	\$507,200,000	\$557,800,000	\$581,000,000

Expenses	2023	2024	2025
Program services	\$501,200,000	\$543,500,000	\$567,000,000
Management and general	\$1,500,000	\$1,600,000	\$2,100,000
Fundraising	\$1,200,000	\$1,400,000	\$1,900,000
<1% Management, general, and fundraising	0.54%	0.55%	0.70%
Total	\$503,900,000	\$546,500,000	\$571,000,000

Net Assets	2023	2024	2025
Food Inventory	\$43,200,000	\$46,000,000	\$51,200,000
Cash, buildings (net of debt), equipment, other	\$28,400,000	\$36,800,000	\$41,600,000
Total	\$71,600,000	\$82,800,000	\$92,800,000

*Numbers above for 2023 and 2024 are from Midwest Food Bank's audited statements. Financials, represented for 2025 numbers are year-end summaries. The Midwest Food Bank audited statements for 2025 will be finalized and available May 30, 2026.

Core Programs

FOOD FOR NONPROFITS

We work alongside a broad network of more than 2,400 nonprofit partners serving both urban and rural communities. By providing food at no cost, we help local organizations focus their resources on meeting people where they are, allowing food relief to reach more neighborhoods and populations through trusted community connections.



Left: In front of Olo Saruni Baptist Church in Africa, locals line up for a food distribution.

Below: Volunteers carefully load and organize food to maximize space while ensuring safe transport.



DISASTER RELIEF

In 2025, we provided significant disaster relief, delivering \$4M in food, water, and supplies to those in need, with significant support following Alaska flooding and hurricanes in Jamaica. We responded year-round to crises working alongside partners like The Salvation Army and Convoy of Hope.



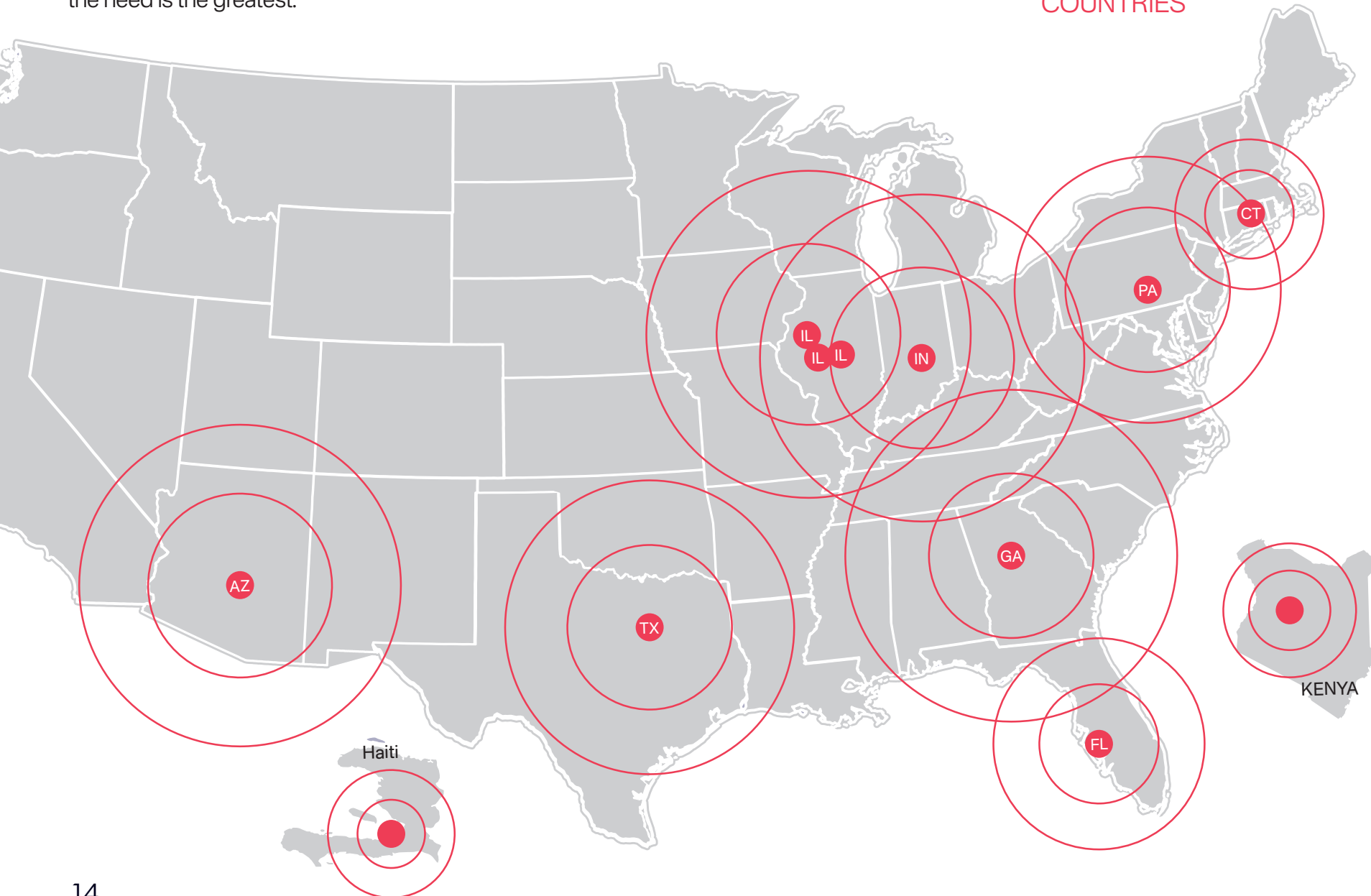
Volunteers package Disaster Relief boxes to be distributed in partnership with The Salvation Army.



Our Reach

Midwest Food Bank's commitment to addressing hunger extends across some of the most vulnerable areas in the United States. With our strategic network of 12 locations and over 29 distribution sites, our broad reach is focused on serving communities where the need is the greatest.

NOW SERVING THE MOST FOOD INSECURE AREAS IN 29 STATES & 6 INTERNATIONAL COUNTRIES



- **Gilbert, AZ**
Established in 2016
Serving 286 nonprofit partners
- **Fort Myers, FL**
Established in 2014
Serving 220 nonprofit partners
- **Peachtree City, GA**
Established in 2011
Serving 264 nonprofit partners
- **Normal, IL**
Established in 2003
Serving 450 nonprofit partners
- **Morton, IL**
Established in 2012
Disaster Relief and Tender Mercies
- **Peoria, IL**
Established in 2007
Serving 392 nonprofit partners
- **Indianapolis, IN**
Established in 2008
Serving 240 nonprofit partners
- **Manchester, CT**
Established in 2021
Serving 168 nonprofit partners
- **Middletown, PA**
Established in 2020
Serving 221 nonprofit partners
- **Haltom City, TX**
Established in 2018
Serving 91 nonprofit partners
- **Kenya, East Africa**
Established in 2016
Serving 68 nonprofit partners
- **Haiti**
Established in 2017
Serving 2 nonprofit partners



Nonprofit Partners

Willie D. Shears, Pastor **Outreach Ministry, Chicago**

"As a pastor, I've always been deeply committed to helping those in need. Our Outreach Ministry and food pantry have been powerful ways for us to make a difference in the lives of others. Located in Chicago's Englewood neighborhood, we have the privilege of serving a wonderfully diverse community!"

Total **2,400+**

The complete list of MFB partners now extends beyond 2,400 nonprofits

Partner Types

- Food pantries
- Soup kitchens
- Homeless shelters
- Residential programs
- Child feeding programs



In 2025, we served over 2,400 partners, each making an impact in the communities they serve. By providing food at no cost, we empower our partners to expand the services they offer. Our partnership process is straightforward and designed to align our efforts with organizations like food pantries, soup kitchens, and shelters. We ensure the organized and efficient distribution of food, making it simple for our resources to get to where they are needed most.

Food Recipients

"...and the Lord heard him and saved him out of all his troubles."

- Psalm 34:6

Behind the scenes, there's an unseen ripple effect of our actions, touching lives in ways we might never witness. Yet, every day, we're inspired by the few uplifting tales of those we serve. These testimonials stand as proof of the positive impact of our efforts. From renewed hope to brighter futures, the stories overflow with optimism and success.

ODonnell family, Illinois **MFB Food Recipient**

"It's not just about food," Ben shared, "it's about being seen."



Bennett East Africa, **MFB Food Recipient**

"I was homeless due to difficult family issues. Love In Deed got me off the streets and off substances and now I have a good government job and volunteering for Love In Deed."



Sylvia S. Georgia **MFB Food Recipient**

"The children come home hungry. They don't understand there isn't enough. So you make it work. You do the best you can. And now, I can."





Volunteer Highlights



Total

37K

In 2025, we had 37K people join us and volunteer their time

Time (Hrs)

350K

More than 350K hours volunteered in 2025, equal to about 175 full time employees

Strategy Cascade at our Peoria, IL warehouse, educating core volunteers.

Empowering volunteers builds community, develops leaders, and creates a shared sense of purpose that extends beyond daily service. In 2025, this commitment took shape through a strategy cascade held across all locations, equipping Core Volunteers with a clear understanding of our direction and the tools to lead with confidence.

**” Lisa C., Morton IL
Core Volunteer**

"This has been a perfect fit for me. It is basically teaching in a different form. I have such a blast working with all the volunteers."



**” Lory S., Normal IL
Warehouse Volunteer**

"I arranged for my family and I to attend a Thrivent event near Christmas, and we were hooked!"



**” Corbin D., Georgia
Warehouse Volunteer**

"I volunteer because I like to help others in need. Seeing others happy makes me feel content with myself and helps me understand that I am making a difference to others."





Food Donations



4% Other
Local Grocery Runs, Food Drives, Other Donations

In 2025, Midwest Food Bank expanded nutrition-focused partnerships that increased access to protein, produce, hydration, and essential nutrients. Strategic collaborations and coordinated logistics improved food quality, reduced waste, and strengthened service to communities across the network.

Partners

325+

Food donors

New Partners

60+

New food donors

Total lbs

135M+

Food rescued and donated

Locations

922+

Pickup locations

Nutrition first: Expanded access to protein, produce, hydration, vitamins, and baby food.

Strategic Partnerships: Deepened relationships with partners such as Nestlé Health Science, Lineage Foundation, Bright Farms, Keurig Dr Pepper

Growing Impact: Coordinated logistics moved nutritious and shelf-stable food efficiently, reducing waste.



Thank You,

**To Every Donor, To Every Volunteer,
And To Every Partner.**

Thank you for standing with us over the past year. Your generosity, whether a first gift or a long-standing commitment, made meaningful progress possible. Large or small, each contribution mattered. Each one carried intention. Each one moved the mission forward. Because of you, families received support. We have thousands of donors contributing financially to Midwest Food Bank. We are deeply grateful, and we are honored to continue this work alongside you.

” Kraig Kasler, President Cooper Lighting Solutions

"By investing our time, resources, and energy alongside MFB, we're addressing food insecurity, living out our values, and creating brighter outcomes where we live and work."



” Zeller Family, Volunteer and Donor

"My family and I have been supporting MFB for the last 10 years. The ability to have such a well-respected organization so close to home is something we are thankful for and deeply passionate about supporting."



” Chris P. and Team Southside Church Volunteers

"We absolutely love the privilege of partnering with the Midwest Food Bank as they spread the gospel through meeting physical needs. So inspiring!"



◀ I want to help!

You have the opportunity to change lives, including your own. Hunger is a harsh reality for millions, and we have the power to alleviate it. **Are you in?**

Together we are building a world less hungry



midwestfoodbank.org

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